

CE CREDIT
7.5 hours
Includes Fair
Housing

Selling Commercial and Investment Properties Issues, Money and Law

INSTRUCTOR: Richard Ferro, CCIM

DATE: Thursday, September 28, 2017
TIME: 8:30 a.m.—4:30 p.m., Registration 8:00 a.m.—8:30 a.m.
CE CREDIT: 7.5 HOURS
COST: Members: **\$125 Early Bird Special till July 31st, \$175 afterwards**
Non-Members: \$150 Early Bird Special, \$200 afterwards
LOCATION: GCAR Training Room 451 New Karner Road, Albany

This class will delve into the areas of Commercial and Investment Properties that professionals need to understand to represent their clients. Learn about:

- Building Issues
- **Fair Housing (meets DOS requirement)**
- What is the property worth
- Financing
- Taxes
- ADA—Tax advantages for Improving accessibility
- Tax Deferred (1031) Exchanges
- Discrimination
- And More

TO REGISTER:

Go to: www.gcar.com & Log into IMS
OR Call (518) 464-0191



Cancellation Policy: You can cancel with full refund up to and including September 25th, 2017, otherwise a \$25 cancellation fee applies; No Show/No Email = No refund.