

CI 101:

Financial Analysis for Commercial Investment Real Estate



September 11-14, 2017 | Fishkill, NY

CI 101 is a bedrock class for real estate practitioners at a time when risk mitigation, pricing, and cycle assurance have become critical to investors. CI 101 introduces the CCIM Cash Flow Model, a tool for ensuring your investment decisions are based on wise finance fundamentals. During the course, you will learn how to use key financial concepts such as Internal Rate of Return (IRR), Net Present Value (NPV), Cap Rate, Capital Accumulation, and the Annual Growth Rate of Capital to compare different types of commercial real estate investments.

This course will teach you how to:

- > make informed investment decisions using the CCIM Cash Flow Model;
- > measure the impact of federal taxation and financial leverage on the cash flow from the acquisition, ownership, and disposition phases of real estate investment; and
- > use real estate analysis tools to quantify investment return.

* NYS Continuing Education Credits: 22.5 Hours for Brokers and Sales

* The Upstate NY CCIM Chapter will provide free shuttle service from MTA Beacon, New York Train Station to and from the Fishkill Hyatt House Hotel for the Class Attendees. For more information contact James Walker, CCIM at jfw0432@optonline.net or Ed Gallacher, CCIM at ccim@egall.net.

Session Dates, Time, and Location:

LOCATION:

Hyatt House
100 Westage Business Center Dr.
Fishkill, NY 12524

DATES:

September 11-14, 2017

TIME:

8:30 a.m. - 5:30 p.m.

Instructor:

Todd Kuhlmann, CCIM

Tuition:

Member: \$1,145
REALTOR®: \$1,390
Non-member: \$1,650

Register by phone at:

(800) 621-7027, option 2

Register online at:

www.ccim.com/101



Upstate New York
CCIM Chapter



EXCELLENCE IN
COMMERCIAL REAL ESTATE